STOCK EXCHANGE CODE: SIGMA QUARTER: 01 YEAR: 2012

SIGMA ALIMENTOS, S.A. DE C.V.

#### **STATEMENT OF FINANCIAL POSITION**

### AT 31 MARCH 2012, 31 DECEMBER 2011 AND 01 JANUARY 2011

#### (Thousand Pesos)

CONSOLIDATED Final Printing

REF ACCOUNT / SUBACCOUNT		ENDING CURRENT	PREVIOUS YEAR END	HOME PREVIOUS YEAR
KEF	ACCOUNT / SUBACCOUNT	Amount	Amount	Amount
10000000	TOTAL ASSETS	27,622,383	28,835,266	27,341,059
11000000	TOTAL CURRENT ASSETS	7,629,367	8,079,228	7,326,650
11010000	CASH AND CASH EQUIVALENTS	723,916	1,097,730	834,206
11020000	SHORT-TERM INVESMENTS	0	0	0
11020010	AVAILABLE-FOR-SALE INVESTMENTS	0	0	0
11020020	TRADING INVESTMENTS	0	0	0
11020030	HELD-TO-MATURITY INVESTMENTS	0	0	0
11030000	TRADE RECEIVABLES, NET	2,820,219	2,913,847	2,253,025
11030010	TRADE RECEIVABLES	2,898,710	2,987,455	2,318,152
11030020	ALLOWANCE FOR DOUBTFUL ACCOUNTS	-78,491	-73,608	-65,127
11040000	OTHER RECEIVABLES, NET	1,217,654	1,437,048	1,558,220
11040010	OTHER RECEIVABLES	1,217,654	1,437,048	1,558,220
11040020	ALLOWANCE FOR DOUBTFUL ACCOUNTS	0	0	0
11050000	INVENTORIES	2,669,858	2,484,776	2,377,131
11051000	BIOLOGICAL CURRENT ASSETS	0	0	0
11060000	OTHER CURRENT ASSETS	197,720	145,827	304,068
11060010	PREPAYMENTS	144,509	95,332	110,619
11060020	DERIVATIVE FINANCIAL INSTRUMENTS	0	0	0
11060030	ASSETS AVAILABLE FOR SALE	0	0	0
11060040	DISCONTINUED OPERATIONS	0	0	0
11060050	RIGHTS AND LICENSES	0	0	0
11060060	OTHER	53,211	50,495	193,449
12000000	TOTAL NON-CURRENT ASSETS	19,993,016	20,756,038	20,014,409
12010000	ACCOUNTS RECEIVABLE, NET	0	0	0
12020000	INVESTMENTS	42,177	41,655	41,600
12020010	INVESTMENTS IN ASSOCIATES AND JOINT VENTURES	39,315	39,315	39,315
12020020	HELD-TO-MATURITY INVESTMENTS	0	0	0
12020030	AVAILABLE-FOR-SALE INVESTMENTS	0	0	0
12020040	OTHER INVESTMENTS	2,862	2,340	2,285
12030000	PROPERTY, PLANT AND EQUIPMENT, NET	9,962,435	10,303,045	10,358,022
12030010	LAND AND BUILDINGS	1,016,353	1,044,614	991,160
12030020	MACHINERY AND INDUSTRIAL EQUIPMENT	15,488,294	15,959,785	16,565,854
12030030	OTHER EQUIPMENT	340,123	299,115	285,928
12030040	ACCUMULATED DEPRECIATION	-7,263,206	-7,205,377	-7,835,225
12030050	CONSTRUCTION IN PROGRESS	380,871	204,908	350,305
12040000	INVESTMENT PROPERTY	0	0	0
12050000	BIOLOGICAL NON- CURRENT ASSETS	0	0	0
12060000	INTANGIBLE ASSETS,NET	8,854,430	9,230,721	8,787,533
12060010	GOODWILL	5,020,463	5,195,087	4,777,498
12060020	TRADEMARKS	0	0	0
12060030	RIGHTS AND LICENSES	0	0	0
12060031	CONCESSIONS	0	0	0
12060040	OTHER INTANGIBLE ASSETS	3,833,967	4,035,634	4,010,035
12070000	DEFERRED TAX ASSETS	900,104	932,296	794,897
12080000	OTHER NON-CURRENT ASSETS	233,870	248,321	32,357
12080001	PREPAYMENTS	0	0	0
12080010	DERIVATIVE FINANCIAL INSTRUMENTS	0	0	0
12080020	EMPLOYEE BENEFITS	0	0	0
12080021	AVAILABLE FOR SALE ASSETS	0	0	0
12080030	DISCONTINUED OPERATIONS	0	0	0
12080040	DEFERRED CHARGES	0	0	0
12080050	OTHER TOTAL LIABILITIES	233,870	248,321	32,357
20000000	TOTAL CURRENT LARBUTTES	19,514,567	20,439,585	19,591,157
21000000	TOTAL CURRENT LIABILITIES	5,092,096	5,150,210	4,848,126
21010000	BANK LOANS	216,315	223,064	561,277
21020000	STOCK MARKET LOANS OTHER HARMITIES WITH COST	0	0	0
21030000	OTHER LIABILITIES WITH COST	2.069.393	2 462 472	2 770 222
21040000	TRADE PAYABLES	2,968,382	3,463,472	2,770,222
21050000	TAXES PAYABLE	218,890	158,255	472,406
21050010	INCOME TAX PAYABLE	189,928	100,757	398,142

STOCK EXCHANGE CODE: SIGMA QUARTER: 01 YEAR: 2012

SIGMA ALIMENTOS, S.A. DE C.V.

#### **STATEMENT OF FINANCIAL POSITION**

# AT 31 MARCH 2012, 31 DECEMBER 2011 AND 01 JANUARY 2011

#### (Thousand Pesos)

CONSOLIDATED

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REF	ACCOUNT / SUBACCOUNT	ENDING CURRENT	PREVIOUS YEAR END	HOME PREVIOUS YEAR
IVEI	ACCOUNTYCODACCOUNT	Amount	Amount	Amount
21050020	OTHER TAXES PAYABLE	28,962	57,498	74,264
21060000	OTHER CURRENT LIABILITIES	1,688,509	1,305,419	1,044,221
21060010	INTEREST PAYABLE	265,676	155,444	89,531
21060020	DERIVATIVE FINANCIAL INSTRUMENTS	0	0	0
21060030	DEFERRED REVENUE	0	0	0
21060050	EMPLOYEE BENEFITS	0	0	0
21060060	PROVISIONS	0	0	0
21060061	CURRENT LIABILITIES RELATED TO AVAILABLE FOR SALE ASSETS	0	0	0
21060070	DISCONTINUED OPERATIONS	0	0	0
21060080	OTHER	1,422,833	1,149,975	954,690
22000000	TOTAL NON-CURRENT LIABILITIES	14,422,471	15,289,375	14,743,031
22010000	BANK LOANS	1,200,892	1,337,962	7,392,363
22020000	STOCK MARKET LOANS	12,048,003	12,816,913	6,192,834
22030000	OTHER LIABILITIES WITH COST	0	0	0
22040000	DEFERRED TAX LIABILITIES	945,919	872,970	801,072
22050000	OTHER NON-CURRENT LIABILITIES	227,657	261,530	356,762
22050010	DERIVATIVE FINANCIAL INSTRUMENTS	91,372	129,300	212,156
22050020	DEFERRED REVENUE	0	0	0
22050040	EMPLOYEE BENEFITS	82,802	73,329	109,764
22050050	PROVISIONS	0	0	0
22050051	NON-CURRENT LIABILITIES RELATED TO AVAILABLE FOR SALE ASSETS	0	0	0
22050060	DISCONTINUED OPERATIONS	0	0	0
22050070	OTHER	53,483	58,901	34,842
30000000	TOTAL EQUITY	8,107,816	8,395,681	7,749,902
30010000	EQUITY ATTRIBUTABLE TO OWNERS OF PARENT	8,107,816	8,395,681	7,749,902
30030000	CAPITAL STOCK	27,081	27,081	27,081
30040000	SHARES REPURCHASED	0	0	0
30050000	PREMIUM ON ISSUANCE OF SHARES	666,988	666,988	666,988
30060000	CONTRIBUTIONS FOR FUTURE CAPITAL INCREASES	0	0	0
30070000	OTHER CONTRIBUTED CAPITAL	0	0	0
30080000	RETAINED EARNINGS (ACCUMULATED LOSSES)	7,497,693	6,752,074	7,055,833
30080010	LEGAL RESERVE	5,416	5,416	5,416
30080020	OTHER RESERVES	0	0	0
30080030	RETAINED EARNINGS	5,573,068	5,570,261	4,924,422
30080040	NET INCOME FOR THE PERIOD	1,389,294	858,126	1,488,126
30080050	OTHERS	529,915	318,271	637,869
30090000	ACCUMULATED OTHER COMPREHENSIVE INCOME (NET OF TAX)	-83,946	949,538	0
30090010	GAIN ON REVALUATION OF PROPERTIES	0	0	0
30090020	ACTUARIAL GAINS (LOSSES) FROM LABOR OBLIGATIONS	30,965	30,965	0
30090030	FOREING CURRENCY TRANSLATION	-114,911	918,573	0
30090040	CHANGES IN THE VALUATION OF FINANCIAL ASSETS AVAILABLE FOR SALE		0	0
30090050	CHANGES IN THE VALUATION OF DERIVATIVE FINANCIAL INSTRUMENTS	0	0	0
30090060	60 CHANGES IN FAIR VALUE OF OTHER ASSETS		0	0
30090070	SHARE OF OTHER COMPREHENSIVE INCOME OF ASSOCIATES AND JOINT VENTURES	0	0	0
30090080	OTHER COMPREHENSIVE INCOME	0	0	0
30020000	NON-CONTROLLING INTERESTS	0	0	0

STOCK EXCHANGE CODE: SIGMA QUARTER: 01 YEAR: 2012

SIGMA ALIMENTOS, S.A. DE C.V.

# STATEMENT OF FINANCIAL POSITION INFORMATIONAL DATA

AT 31 MARCH 2012, 31 DECEMBER 2011 AND 01 JANUARY 2011

(Thousand Pesos)

CONSOLIDATED

REF	CONCEPTS	ENDING CURRENT	PREVIOUS YEAR END	HOME PREVIOUS YEAR
KEF	CONCEPTS	Amount	Amount	Amount
91000010	SHORT-TERM FOREIGN CURRENCY LIABILITIES	2,368,750	2,792,280	2,327,806
91000020	LONG TERM FOREIGN CURRENCY LIABILITIES	10,114,516	10,929,481	9,718,744
91000030	CAPITAL STOCK (NOMINAL)	27,081	27,081	27,081
91000040	RESTATEMENT OF CAPITAL STOCK	0	0	0
91000050	PLAN ASSETS FOR PENSIONS AND SENIORITY PREMIUMS	0	0	0
91000060	NUMBER OF EXECUTIVES (*)	261	256	279
91000070	NUMBER OF EMPLOYEES (*)	22,812	23,130	23,531
91000080	NUMBER OF WORKERS (*)	5,811	5,840	5,981
91000090	OUTSTANDING SHARES (*)	1,290,654,555	1,290,654,555	1,290,654,555
91000100	REPURCHASED SHARES (*)	0	0	0
91000110	RESTRICTED CASH (1)	0	0	0
91000120	GUARANTEED DEBT OF ASSOCIATED COMPANIES	0	0	0

STOCK EXCHANGE CODE: **SIGMA SIGMA ALIMENTOS**, **S.A. DE C.V**.

# STATEMENTS OF COMPREHENSIVE INCOME

QUARTER: 01

#### **CONSOLIDATED**

YEAR **2012** 

#### FOR THE THREE MONTHS ENDED 31 MARCH, 2012 AND 2011

#### (Thousand Pesos)

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REF	A COOLINE / CUIDA COOLINE	CURREN	IT YEAR	PREVIOUS YEAR				
KEF	ACCOUNT / SUBACCOUNT	ACCUMULATED	QUARTER	ACCUMULATED	QUARTER			
40010000	REVENUE	10,986,921	10,986,921	9,598,734	9,598,734			
40010010	SERVICES	0	0	0	0			
40010020	SALE OF GOODS	10,986,921	10,986,921	9,598,734	9,598,734			
40010030	INTERESTS	0	0	0	0			
40010040	ROYALTIES	0	0	0	0			
40010050	DIVIDENDS	0	0	0	0			
40010060	LEASES	0	0	0	0			
40010061	CONSTRUCTIONS	0	0	0	0			
40010070	OTHER REVENUE	0	0	0	0			
40020000	COST OF SALES	7,398,121	7,398,121	6,425,634	6,425,634			
40021000	GROSS PROFIT	3,588,800	3,588,800	3,173,100	3,173,100			
40030000	GENERAL EXPENSES	2,543,265	2,543,265	2,276,106	2,276,106			
40040000	PROFIT (LOSS) BEFORE OTHER INCOME (EXPENSE), NET	1,045,535	1,045,535	896,994	896,994			
40050000	OTHER INCOME (EXPENSE), NET	-8,608	-8,608	-82,719	-82,719			
40060000	OPERATING PROFIT (LOSS) (*)	1,036,927	1,036,927	814,275	814,275			
40070000	FINANCE INCOME	1,192,536	1,192,536	495,071	495,071			
40070010	INTEREST INCOME	23,303	23,303	21,787	21,787			
40070020	GAIN ON FOREIGN EXCHANGE, NET	1,160,751	1,160,751	465,031	465,031			
40070030	GAIN ON DERIVATIVES, NET	6,411	6,411	6,433	6,433			
40070040	GAIN ON CHANGE IN FAIR VALUE OF FINANCIAL INSTRUMENTS	0	0	0	0			
40070050	OTHER FINANCE INCOME	2,071	2,071	1,820	1,820			
40080000	FINANCE COSTS	249,575	249,575	204,373	204,373			
40080010	INTEREST EXPENSE	244,607	244,607	196,605	196,605			
40080020	LOSS ON FOREIGN EXCHANGE, NET	0	0	0	0			
40080030	LOSS ON DERIVATIVES, NET	0	0	0	0			
40080050	LOSS ON CHANGE IN FAIR VALUE OF FINANCIAL INSTRUMENTS	0	0	0	0			
40080060	OTHER FINANCE COSTS	4,968	4,968	7,768	7,768			
40090000	FINANCE INCOME (COSTS), NET	942,961	942,961	290,698	290,698			
40100000	SHARE OF PROFIT (LOSS) OF ASSOCIATES AND JOINT VENTURES	0	0	0	0			
40110000	PROFIT (LOSS) BEFORE INCOME TAX	1,979,888	1,979,888	1,104,973	1,104,973			
40120000	INCOME TAX EXPENSE	590,594	590,594	292,778	292,778			
40120010	CURRENT TAX	479,102	479,102	315,698	315,698			
40120020	DEFERRED TAX	111,492	111,492	-22,920	-22,920			
40130000	PROFIT (LOSS) FROM CONTINUING OPERATIONS	1,389,294	1,389,294	812,195	812,195			
40140000	PROFIT (LOSS) FROM DISCONTINUED OPERATIONS	0	0	0	0			
40150000	NET PROFIT (LOSS)	1,389,294	1,389,294	812,195	812,195			
40160000	PROFIT (LOSS), ATTRIBUTABLE TO NON-CONTROLLING INTERESTS	0	0	0	0			
40170000	PROFIT (LOSS), ATTRIBUTABLE TO OWNERS OF PARENT	1,389,294	1,389,294	812,195	812,195			
	<del></del>	'						
40180000	BASIC EARNINGS (LOSS) PER SHARE	1.11	1.11	1.52	1.52			
40190000	DILUTED EARNINGS (LOSS) PER SHARE	0	0	0	0			
			1					

STOCK EXCHANGE CODE: SIGMA SIGMA ALIMENTOS, S.A. DE C.V.

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QUARTER: 01

# STATEMENTS OF COMPREHENSIVE INCOME OTHER COMPREHENSIVE INCOME (NET OF INCOME TAX)

**CONSOLIDATED** 

YEAR **2012** 

FOR THE THREE MONTHS ENDED 31 MARCH, 2012 AND 2011

(Thousand Pesos)

255		CURREN	IT YEAR	PREVIOUS YEAR		
REF	ACCOUNT / SUBACCOUNT	ACCUMULATED	QUARTER	ACCUMULATED	QUARTER	
40200000	NET PROFIT (LOSS)	1,389,294	1,389,294	812,195	812,195	
	DISCLOSURES NOT BE RECLASSIFIED ON INCOME					
40210000	PROPERTY REVALUATION GAINS	0	0	0	0	
40220000	ACTUARIAL EARNINGS (LOSS) FROM LABOR OBLIGATIONS	0	0	0	0	
40220100	SHARE OF INCOME ON REVALUATION ON PROPERTIES OF ASSOCIATES AND JOINT VENTURES	0	0	0	0	
	DISCLOSURES MAY BE RECLASSIFIED SUBSEQUENTLY TO INCOME					
40230000	FOREING CURRENCY TRANSLATION	-821,340	-821,340	-169,138	-169,138	
40240000	CHANGES IN THE VALUATION OF FINANCIAL ASSETS HELD-FOR-SALE	0	0	0	0	
40250000	CHANGES IN THE VALUATION OF DERIVATIVE FINANCIAL INSTRUMENTS	0	0	0	0	
40260000	CHANGES IN FAIR VALUE OF OTHER ASSETS	0	0	0	0	
40270000	SHARE OF OTHER COMPREHENSIVE INCOME OF ASSOCIATES AND JOINT VENTURES	0	0	0	0	
40280000	OTHER COMPREHENSIVE INCOME	-192	-192	445	445	
40290000	TOTAL OTHER COMPREHENSIVE INCOME	-821,532	-821,532	-168,693	-168,693	
40300000	TOTAL COMPREHENSIVE INCOME	567,762	567,762	643,502	643,502	
40320000	COMPREHENSIVE INCOME, ATTRIBUTABLE TO NON-CONTROLLING INTERESTS	0	0	0	0	
40310000	COMPREHENSIVE INCOME, ATTRIBUTABLE TO OWNERS OF PARENT	567,762	567,762	643,502	643,502	

STOCK EXCHANGE CODE: **SIGMA SIGMA ALIMENTOS**, **S.A. DE C.V**.

QUARTER: 01 YEAR 2012

# STATEMENTS OF COMPREHENSIVE INCOME INFORMATIONAL DATA

**CONSOLIDATED** 

#### FOR THE THREE MONTHS ENDED 31 MARCH, 2012 AND 2011

(Thousand Pesos)

REF	A COOLINE / OUR A COOLINE	CURREN	IT YEAR	PREVIOUS YEAR		
KEF		ACCUMULATED	QUARTER	ACCUMULATED	QUARTER	
92000010	OPERATING DEPRECIATION AND AMORTIZATION	358,192	358,192	336,402	336,402	
92000020	EMPLOYEES PROFIT SHARING EXPENSES	15,865	15,865	14,759	14,759	

STOCK EXCHANGE CODE: SIGMA SIGMA ALIMENTOS, S.A. DE C.V.

QUARTER: 01 YEAR 2012

# STATEMENTS OF COMPREHENSIVE INCOME INFORMATIONAL DATA (12 MONTHS)

**CONSOLIDATED** 

#### FOR THE THREE MONTHS ENDED 31 MARCH, 2012 AND 2011

(Thousand Pesos)

REF	400011117 (0117) 400011117	YEAR					
KEF	ACCOUNT / SUBACCOUNT	CURRENT	PREVIOUS				
92000030	REVENUE NET (**)	42,392,675	0				
92000040	OPERATING PROFIT (LOSS) (**)	3,682,810	0				
92000050	PROFIT (LOSS), ATTRIBUTABLE TO OWNERS OF PARENT(**)	1,435,224	0				
92000060	NET PROFIT (LOSS) (**)	1,435,224	0				
92000070	OPERATING DEPRECIATION AND AMORTIZATION (**)	1,419,221	0				

STOCK EXCHANGE CODE: SIGMA QUARTER: 01 YEAR: 2012

SIGMA ALIMENTOS, S.A. DE C.V.

#### **STATEMENT OF CASH FLOWS**

# TO MARCH 31 OF 2012 AND 2011 (Thousand Pesos)

CONSOLIDATED
Final Printing

			Final Printing
REF	ACCOUNT/SUBACCOUNT	CURREENT YEAR	PREVIOUS YEAR
	ACCOUNT/SUBACCOUNT	Amount	Amount
OPERATING ACTIVITIES			
50010000	PROFIT (LOSS) BEFORE INCOME TAX	1,979,888	1,104,973
50020000	+(-) ITEMS NOT REQUIRING CASH	6,024	9,710
50020010	+ ESTIMATE FOR THE PERIOD	6,024	9,710
50020020	+ PROVISION FOR THE PERIOD	0	0
50020030	+(-) OTHER UNREALISED ITEMS	0	0
50030000	+(-) ITEMS RELATED TO INVESTING ACTIVITIES	-580,309	93,212
50030010	DEPRECIATION AND AMORTISATION FOR THE PERIOD	358,192	336,402
50030020	(-)+ GAIN OR LOSS ON SALE OF PROPERTY, PLANT AND EQUIPMENT	-15,069	13,229
50030030	+(-) LOSS (REVERSAL) IMPAIRMENT	-2,407	11,839
50030040	(-)+ EQUITY IN RESULTS OF ASSOCIATES AND JOINT VENTURES	0	0
50030050	(-) DIVIDENDS RECEIVED	0	0
50030060	(-) INTEREST RECEIVED	223,861	182,014
50030070	(-) EXCHANGE FLUCTUATION	-1,160,751	-465,031
50030080	(-)+ OTHER INFLOWS (OUTFLOWS) OF CASH	15,865	14,759
50040000	+(-) ITEMS RELATED TO FINANCING ACTIVITIES	-6,411	-6,433
50040010	(+) ACCRUED INTEREST	0	0
50040020	(+) EXCHANGE FLUCTUATION	0	0
50040030	(+) DERIVATIVE TRANSACTIONS	-6,411	-6,433
50040040	(-)+ OTHER INFLOWS (OUTFLOWS) OF CASH	0	0
50050000	CASH FLOWS BEFORE INCOME TAX	1,399,192	1,201,462
50060000	CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES	-780,829	-396,566
50060010	+(-) DECREASE (INCREASE) IN TRADE ACCOUNTS RECEIVABLE	4,602	40,567
50060020	+(-) DECREASE (INCREASE) IN INVENTORIES	-266,577	39,943
50060030	+(-) DECREASE (INCREASE) IN OTHER ACCOUNTS RECEIVABLE	91,009	-70,543
50060040	+(-) INCREASE (DECREASE) IN TRADE ACCOUNTS PAYABLE	-352,278	-206,238
50060050	+(-) INCREASE (DECREASE) IN OTHER LIABILITIES	30,858	177,770
50060060	+(-) INCOME TAXES PAID OR RETURNED	-288,443	-378,065
50070000	NET CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES	618,363	804,896
INVESTING ACTIVITIES			
50080000	NET CASH FLOWS FROM (USED IN) INVESTING ACTIVITIES	603,252	-138,262
50080010	(-) PERMANENT INVESTMENTS	-580	7,469
50080020	+ DISPOSITION OF PERMANENT INVESTMENTS	0	0
50080030	(-) INVESTMENT IN PROPERTY, PLANT AND EQUIPMENT	-248,231	-93,964
50080040	+ SALE OF PROPERTY, PLANT AND EQUIPMENT	15,069	-13,229
50080050	(-) TEMPORARY INVESTMENTS	0	0
50080060	+ DISPOSITION OF TEMPORARY INVESTMENTS	0	0
50080070	(-) INVESTMENT IN INTANGIBLE ASSETS	-4,396	-1,957
50080080	+ DISPOSITION OF INTANGIBLE ASSETS	0	0
50080090	(-) ACQUISITIONS OF VENTURES	0	0
50080100	+ DISPOSITIONS OF VENTURES	0	0
50080110	+ DIVIDEND RECEIVED	0	0
50080120	+ INTEREST RECEIVED	-12,408	-23,297
50080130	+(-) DECREASE (INCREASE) ADVANCES AND LOANS TO THIRD PARTS	0	0
50080140	-(+) OTHER INFLOWS (OUTFLOWS) OF CASH	853,798	-13,284
FINANCING ACTIVITIES			
50090000	NET CASH FLOW FROM (USED IN) FINANCING ACTIVITIES	-1,503,675	-289,174
50090010	+ BANK FINANCING	1,894,737	284,257
50090020	+ STOCK MARKET FINANCING	11,175	8,729
50090030	+ OTHER FINANCING	-910	-7,840
50090040	(-) BANK FINANCING AMORTISATION	-1,835,133	-404,088
50090050	(-) STOCK MARKET FINANCING AMORTISATION	0	0
50090060	(-) OTHER FINANCING AMORTISATION	0	0
50090070	+(-) INCREASE (DECREASE) IN CAPITAL STOCK	0	-6,487
50090080	(-) DIVIDENDS PAID	-614,484	0
50090090	+ PREMIUM ON ISSUANCE OF SHARES	0	0
50090100	+ CONTRIBUTIONS FOR FUTURE CAPITAL INCREASES	0	0
50090110	(-) INTEREST EXPENSE	-124,213	-163,745
50090120	(-) REPURCHASE OF SHARES	0	0
50090130	(-)+ OTHER INFLOWS (OUTFLOWS) OF CASH	-834,847	0

STOCK EXCHANGE CODE: SIGMA QUARTER: 01 YEAR: 2012

SIGMA ALIMENTOS, S.A. DE C.V.

#### **STATEMENT OF CASH FLOWS**

TO MARCH 31 OF 2012 AND 2011

(Thousand Pesos)

CONSOLIDATED

REF	ACCOUNT/SUBACCOUNT	CURREENT YEAR	PREVIOUS YEAR
	1	Amount	Amount
50100000	NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	-282,060	377,460
50110000	EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	-91,754	3,245
50120000	CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	1,097,730	834,206
50130000	CASH AND CASH EQUIVALENTS AT END OF PERIOD	723,916	1,214,911

STOCK EXCHANGE CODE: SIGMA SIGMA ALIMENTOS, S.A. DE C.V.

# STATEMENT OF CHANGES IN EQUITY (THOUSAND PESOS)

YEAR:

QUARTER: 01

**Final Printing** 

CONSOLIDATED

2012

			DDEMIIM ON	CONTRIBUTIONS			EARNINGS TED LOSSES)	ACCUMULATED	EQUITY	NON		
CONCEPTS	CAPITAL STOCK	SHARES REPURCHASED	PREMIUM ON ISSUANCE OF SHARES	FOR FUTURE CAPITAL INCREASES	OTHER CAPITAL CONTRIBUTED	RESERVES	UNAPPROPRIATE D EARNINGS (ACCUMULATED LOSSES)	OTHER COMPREHENSIVE INCOME (LOSS)	ATTRIBUTABLE TO OWNERS OF PARENT	NON- CONTROLLING INTERESTS	TOTAL EQUITY	
BALANCE AT JANUARY 1, 2011	27,081	0	666,988	0	0	0	7,055,833	0	7,749,902	0	7,749,902	
RETROSPECTIVE ADJUSTMENTS	0	0	0	0	0	0	0	0	0	0	0	
APPLICATION OF COMPREHENSIVE INCOME TO RETAINED EARNINGS	0	0 0		0	0	0	0	0	0	0	0	
RESERVES	0	0	0	0	0	0	0	0	0	0	0	
DIVIDENDS	0	0	0	0	0	0	-522,060	0	-522,060	0	-522,060	
CAPITAL INCREASE (DECREASE)	0	0	0	0	0	0	0	0	0	0	0	
REPURCHASE OF SHARES	0	0	0	0	0	0	0	0	0	0	0	
(DECREASE) INCREASE IN PREMIUM ON ISSUE OF SHARES	0	0	0	0	0	0	0	0	0	0	0	
(DECREASE) INCREASE IN NON-CONTROLLING INTERESTS	0	0	0	0	0	0	0	0	0	0	0	
OTHER CHANGES	0	0	0	0	0	0	-87	0	-87	0	-87	
COMPREHENSIVE INCOME	0	0	0	0	0	0	138,144	505,359	643,503	0	643,503	
BALANCE AT MARCH 31, 2011	27,081	0	666,988	0	0	0	6,671,830	505,359	7,871,258	0	7,871,258	
BALANCE AT JANUARY 1, 2012	27,081	0	666,988	0	0	0	6,752,074	949,538	8,395,681	0	8,395,681	
RETROSPECTIVE ADJUSTMENTS	0	0	0	0	0	0	0	0	0	0	0	
APPLICATION OF COMPREHENSIVE INCOME TO RETAINED EARNINGS	0	0	0	0	0	0	0	0	0	0	0	
RESERVES	0	0	0	0	0	0	0	0	0	0	0	
DIVIDENDS	0	0	0	0	0	0	-855,945	0	-855,945	0	-855,945	
CAPITAL INCREASE (DECREASE)	0	0	0	0	0	0	0	0	0	0	0	
REPURCHASE OF SHARES	0	0	0	0	0	0	0	0	0	0	0	
(DECREASE) INCREASE IN PREMIUM ON ISSUE OF SHARES	0	0	0	0	0	0	0	0	0	0	0	
(DECREASE) INCREASE IN NON-CONTROLLING INTERESTS	0	0	0	0	0	0	0	0	0	0	0	
OTHER CHANGES	0	0	0	0	0	0	319	0	319	0	319	
COMPREHENSIVE INCOME	0	0	0	0	0	0	1,601,245	-1,033,484	567,761	0	567,761	
BALANCE AT MARCH 31, 2012	27,081	0	666,988	0	0	0	7,497,693	-83,946	8,107,816	0	8,107,816	

STOCK EXCHANGE CODE: SIGMA

SIGMA ALIMENTOS, S.A. DE C.V.

DISCUSSION AND ANALYSIS OF THE ADMINISTRATION ON THE RESULTS OF OPERATIONS AND FINANCIAL CONDITION OF THE COMPANY

QUARTER: 01 YEAR: 2012

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CONSOLIDATED



# Results as of March 31st 2012

#### Net Sales by Product Line

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#### General

Net sales in 1Q12 were Ps. 10,987 million, a 14% growth compared to the Ps. 9,599 million reported in 1Q11. This increase was primarily due to a 5% growth in sales volume compared to 1Q11, in addition to higher average prices. In 1Q12, international sales constituted 34% of total net sales revenues.

Cost of sales in 1Q12 was Ps. 7,398 million, an increase of 15% from Ps. 6,426 million registered in 1Q11. This was primarily due to sales volume growth and raw material price increases.

Gross margin in 1Q12 was Ps. 3,589 million, an increase of 13% from Ps. 3,173 million registered in 1Q11. This was due to the factors discussed above.

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Operating income in 1Q12 was Ps. 1,037 million, an increase of 27% from Ps. 814 million in 1Q11. This was due to the factors discussed above.

Comprehensive financing expense in 1Q12 was Ps. 943 million, an increase of 224% from Ps. 291 million in 1Q11. This change was primarily due to exchange rate differences.

Other expenses, net for 1Q12, were Ps. 9 million, a decrease of 89% from Ps. 83 million in 1Q11. This change was primarily due to extraordinary expenses in 1Q11 as a result of reorganizations and losses on sales of fixed assets.

Provisions for income tax in 1Q12 were Ps. 591 million, an increase of 102% from Ps. 293 million in 1Q11. This increase was primarily due to an exchange gain generated by the exchange rate decrease.

Consolidated net income in 1Q12 was Ps. 1,389 million, an increase of 71% from Ps. 812 million in 1Q11, due to the factors discussed above.

#### Financial Situation, Liquidity and Capital Resources

EBITDA in 1Q12 reached Ps. 1,395 million, which represents an increase of 21% compared to 1Q11.

In 1Q12 capital expenditures were US\$ 18 million. These resources were primarily used for improvements and expansions in the distribution network and production facilities. In addition, US\$ 48 million were paid as dividends.

Net debt was US\$ 1,023 million at the end of 1Q12, which represents an increase of US\$ 52 million from the previous quarter. The company's financial position remains strong with interest coverage of 5.3 and net debt to EBITDA of 2.5 times at the end of 1Q12.

STOCK EXCHANGE CODE: SIGMA

SIGMA ALIMENTOS, S.A. DE C.V.

**FINANCIAL STATEMENT NOTES** 

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01

YEAR: **2012** 

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STOCK EXCHANGE CODE: SIGMA

SIGMA ALIMENTOS, S.A. DE C.V.

QUARTER: 01

YEAR: 2012

#### **INVESTMENTS IN ASSOCIATES AND JOINT VENTURES** (THOUSAND PESOS)

CONSOLIDATED **Final Printing** 

COMPANY NAME	PRICIPAL ACTIVITY	NUMBER OF SHARES	%	TOTAL AMOUNT		
COMPANT NAME	PRICIPAL ACTIVITY	NUMBER OF SHARES	SHIP	ACQUISITION COST	CURRENT VALUE	
TRANSPORTACIÓN AEREA DEL NORTE, S.A. DE C.V.	SERVICIOS DE TRANSPORTE	39,313,080	0.00	39,315	39,315	
TOTAL INVESTMENT IN ASSOCIATES				39,315	39,315	

**NOTES** 

STOCK EXCHANGE CODE: SIGMA QUARTER: 01 YEAR: 2012

SIGMA ALIMENTOS, S.A. DE C.V.

#### **BREAKDOWN OF CREDITS**

CONSOLIDATED

(THOUSAND PESOS)

						MATURITY OR AMORTIZATION OF CREDITS IN NATIONAL CURRENCY						MATURITY OR	AMORTIZATION OF	CREDITS IN FOREIG	N CURRENCY	
CREDIT TYPE / INSTITUTION	FOREIGN INSTITUTION (YES/NO)	CONTRACT SIGNING DATE	EXPIRATION DATE	INTEREST RATE			TIME INT	ERVAL					TIME IN	TERVAL		
					CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE	CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE
BANKS																
FOREIGN TRADE																
SECURED																
BBVA BANCOMER, S.A.	NOT	02/05/2006	26/04/2013	5.04%	35,294	11,765	11,765	0	0	0						
BANAMEX, S.A.	NOT	02/05/2006	26/04/2013	5.04%	35,294	11,765	11,765	0	0	0						
H.S.B.C. MEXICO, S.A.	NOT	02/05/2006	26/04/2013	5.04%	29,412	9,804	9,804	0	0	0						
BANCO CREDITO DEL PERÚ	YES	18/09/2006	01/03/2016	5.46%							53,567	4,349	4,349	4,349	2,459	0
BBVA-CONTINENTAL	YES	16/03/2012	16/07/2012	4.92%							25,041	0	0	0	0	0
SCOTIABANK Bank Perú	YES	09/11/2011	12/04/2012	5.50%							24	0	0	0	0	0
RABOBANK NEDERLAND	YES	14/09/2011	15/09/2014	1.94%							0	0	0	256,977	0	0
THE BANK OF TOKYO-MITSUBISHI	YES	14/09/2011	15/09/2014	1.94%							0	0	0	449,712	0	0
BANK OF NOVA SCOTIA	YES	14/09/2011	08/09/2014	1.73%							0	0	0	449,712	0	0
COMMERCIAL BANKS																
OTHER																
TOTAL BANKS					100,000	33,334	33,334	0	0	0	78,632	4,349	4,349	1,160,750	2,459	0

STOCK EXCHANGE CODE: SIGMA SIGMA ALIMENTOS, S.A. DE C.V.

QUARTER:

01

YEAR: **2012** 

CONSOLIDATED

#### **BREAKDOWN OF CREDITS**

(THOUSAND PESOS)

					MATURITY OR AMORTIZATION OF CREDITS IN NATIONAL CURRENCY					MATURITY OR AMORTIZATION OF CREDITS IN FOREIGN CURRENCY						
CREDIT TYPE / INSTITUTION	FOREIGN INSTITUTION (YES/NO)	CONTRACT SIGNING DATE	EXPIRATION DATE	INTEREST RATE	TIME INTERVAL						TIME INTERVAL					
					CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE	CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE
STOCK MARKET																
LISTED STOCK EXCHANGE																
UNSECURED																
BONO SEÑIOR 144 A	YES	16/12/2009	16/12/2019	6.88%							0	0	0	0	0	3,126,210
BONO SEÑIOR 144 A	YES	14/04/2011	14/09/2018	5.63%							0	0	0	0	0	5,695,687
	NOT										0	0	0	0	0	0
SECURED																
PRIVATE PLACEMENTS																
UNSECURED																
CERTIFICADO BURSATIL	NOT	14/12/2007	08/12/2014	5.07%	0	0	0	1,000,000	0	0						
CERTIFICADO BURSATIL	NOT	14/12/2007	08/12/2014	8.75%	0	0	0	635,000	0	0						
CERTIFICADO BURSATIL	NOT	24/07/2008	12/07/2018	10.25%	0	0	0	0	0	1,000,000						
CERTIFICADO BURSATIL	NOT	24/07/2008	12/07/2018	5.32%	0	0	0	0	0	591,106						
SECURED																
TOTAL STOCK MARKET LISTED IN STOCK EXCHANGE AND PRIVATE PLACEMENT					0	0	0	1,635,000	0	1,591,106	0	0	0	0	0	8,821,897

STOCK EXCHANGE CODE: SIGMA SIGMA ALIMENTOS, S.A. DE C.V.

#### **BREAKDOWN OF CREDITS**

CONSOLIDATED

YEAR: **2012** 

QUARTER:

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(THOUSAND PESOS)

**Final Printing** 

						MATURITY OR A	AMORTIZATION OF C	REDITS IN NATIONA	L CURRENCY		MATURITY OR AMORTIZATION OF CREDITS IN FOREIGN CURRENCY					
CREDIT TYPE / INSTITUTION	FOREIGN INSTITUTION (YES/NO)	DATE OF AGREEMENT	EXPIRATION DATE		TIME INTERVAL					TIME INTERVAL						
					CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE	CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE
OTHER CURRENT AND NON- CURRENT LIABILITIES WITH COST																
	NOT				0	0	0	0	0	0						
TOTAL OTHER CURRENT AND NON- CURRENT LIABILITIES WITH COST					0	0	0	0	0	0	0	0	0	0	0	0
SUPPLIERS																
VARIOS	NOT				0	1,229,104										
VARIOS	NOT										0	1,739,278				
TOTAL SUPPLIERS					0	1,229,104					0	1,739,278				
OTHER CURRENT AND NON- CURRENT LIABILITIES																
VARIOS	NOT				0	1,142,018	0	0	0	0						
BENEFICIO A EMPLEADOS	NOT				0	0	0	0	0	82,802			•			
BBVA BANCOMER, S.A.	NOT				0	0	19,794	0	0	0						
VARIOS	NOT										0	546,491	0	0	0	53,483
BARCLAYS CAPITAL	YES										0	0	71,578	0	0	0
	NOT										0	0	0	0	0	0
TOTAL OTHER CURRENT AND NON- CURRENT LIABILITIES					0	1,142,018	19,794	0	0	82,802	0	546,491	71,578	0	0	53,483
GENERAL TOTAL					100,000	2,404,456	53,128	1,635,000	O	1,673,908	78,632	2,290,118	75,927	1,160,750	2,459	8,875,380

NOTES

STOCK EXCHANGE CODE: **SIGMA SIGMA ALIMENTOS**, **S.A. DE C.V.** 

QUARTER: 01 YEAR: 2012

#### MONETARY FOREIGN CURRENCY POSITION

CONSOLIDATED

(THOUSAND PESOS)

**Final Printing** 

FOREIGN CURRENCY POSITION	DOLI	LARS	OTHER CU	THOUSAND PESOS		
(THOUSANDS OF PESOS)	THOUSANDS OF DOLLARS	THOUSAND PESOS	THOUSANDS OF DOLLARS	THOUSAND PESOS	TOTAL	
MONETARY ASSETS	128,372	1,649,442	0	0	1,649,442	
CURRENT	128,372	1,649,442	0	0	1,649,442	
NON CURRENT	0	0	0	0	0	
LIABILITIES POSITION	971,543	12,483,263	0	0	12,483,263	
CURRENT	184,354	2,368,747	0	0	2,368,747	
NON CURRENT	787,189	10,114,516	0	0	10,114,516	
NET BALANCE	-843,171	-10,833,821	0	0	-10,833,821	

NOTES

STOCK EXCHANGE CODE: **SIGMA** 

QUARTER: 01 YEAR: 2012

SIGMA ALIMENTOS, S.A. DE C.V.

**DEBT INSTRUMENTS** 

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**Final Printing** 

FINANCIAL LIMITATIONS IN CONTRACT, ISSUED DEED AND / OR TITLE

STOCK EXCHANGE CODE: SIGMA SIGMA ALIMENTOS, S.A. DE C.V.

**DEBT INSTRUMENTS** 

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**Final Printing** 

ACTUAL SITUATION OF FINANCIAL LIMITED

STOCK EXCHANGE CODE: SIGMA SIGMA ALIMENTOS, S.A. DE C.V.

QUARTER: 01 YEAR: 2012

#### **DISTRIBUTION OF REVENUE BY PRODUCT**

TOTAL INCOME (THOUSAND PESOS)

CONSOLIDATED
Final Printing

MAIN PRODUCTS OR PRODUCT LINE	NET S	ALES	MARKET SHARE (%)		MAIN				
MAIN PRODUCTS ON PRODUCT LINE	VOLUME	AMOUNT	MARKET SHARE (%)	TRADEMARKS	CUSTOMERS				
NATIONAL INCOME									
NACIONALES	184,796	7,296,594	0						
EXPORT INCOME									
	0	0	0						
INCOME OF SUBSIDIARIES ABROAD									
EXTRANJERAS	89,367	3,690,327	0						
TOTAL	274,163	10,986,921							

**NOTES** 

STOCK EXCHANGE CODE: **SIGMA SIGMA ALIMENTOS**, **S.A. DE C.V.** 

QUARTER: 01 YEAR: 2012

# ANALYSIS OF PAID CAPITAL STOCK

CONSOLIDATED

**CHARACTERISTICS OF THE SHARES** 

**Final Printing** 

SERIES	NOMINAL VALUE	VALID		NUMBER O	CAPITAI	CAPITAL STOCK			
CERTEG	NOMINAL VALUE	COUPON	FIXED PORTION	VARIABLE PORTION	MEXICAN	FREE SUBSCRIPTION	FIXED	VARIABLE	
В	0.00000	8	1,290,654,555	0	0	0	27,081	0	
TOTAL			1,290,654,555	0	0	0	27,081	0	

TOTAL NUMBER OF SHARES REPRESENTING THE PAID IN CAPITALSTOCK ON THE DATE OF SENDING THE INFORMATION

1,290,654,555

**NOTES** 

STOCK EXCHANGE CODE: SIGMA

SIGMA ALIMENTOS, S.A. DE C.V.

**DERIVATIVE FINANCIAL INSTRUMENTS** 

QUARTER:

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CONSOLIDATED



# Results as of March 31st 2012

#### Net Sales by Product Line

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