STOCK EXCHANGE CODE: SIGMA QUARTER: 03 YEAR: 2014

SIGMA ALIMENTOS, S.A. DE C.V.

#### **STATEMENT OF FINANCIAL POSITION**

#### AT 30 SEPTEMBER 2014 AND 31 DECEMBER 2013

#### (Thousand Pesos)

CONSOLIDATED Final Printing

	(mousand Pesos)		Final Printing
REF	ACCOUNT / SUBACCOUNT	ENDING CURRENT	PREVIOUS YEAR END
KLI	ACCOUNT / SUBACCOUNT	Amount	Amount
10000000	TOTAL ASSETS	69,959,386	38,419,737
11000000	TOTAL CURRENT ASSETS	22,853,737	10,797,069
11010000	CASH AND CASH EQUIVALENTS	5,092,988	2,059,334
11020000	SHORT-TERM INVESMENTS	0	0
11020010	AVAILABLE-FOR-SALE INVESTMENTS	0	0
11020020	TRADING INVESTMENTS	0	0
11020030	HELD-TO-MATURITY INVESTMENTS	0	0
11030000	TRADE RECEIVABLES, NET	4,037,974	3,519,036
11030010	TRADE RECEIVABLES	4,418,214	3,598,858
11030020	ALLOWANCE FOR DOUBTFUL ACCOUNTS	-380,240	-79,822
11040000	OTHER RECEIVABLES, NET	2,475,177	1,606,486
11040010	OTHER RECEIVABLES	2,475,177	1,606,486
11040020	ALLOWANCE FOR DOUBTFUL ACCOUNTS	0	0
11050000	INVENTORIES	11,016,237	3,454,487
11051000	BIOLOGICAL CURRENT ASSETS	0	0
11060000	OTHER CURRENT ASSETS	231,361	157,726
11060010	PREPAYMENTS	231,361	157,726
11060020	DERIVATIVE FINANCIAL INSTRUMENTS	0	0
11060030	ASSETS AVAILABLE FOR SALE	0	0
11060050	RIGHTS AND LICENSES	0	0
11060060	OTHER	0	0
12000000	TOTAL NON-CURRENT ASSETS	47,105,649	27,622,668
12010000	ACCOUNTS RECEIVABLE, NET	0	0
12020000	INVESTMENTS	588,002	5,718,994
12020010	INVESTMENTS IN ASSOCIATES AND JOINT VENTURES	573,995	5,716,336
12020020	HELD-TO-MATURITY INVESTMENTS	0	0,7.10,000
12020030	AVAILABLE-FOR-SALE INVESTMENTS	0	0
12020040	OTHER INVESTMENTS	14,007	2,658
12030000	PROPERTY, PLANT AND EQUIPMENT, NET	20,200,344	10,705,606
12030010	LAND AND BUILDINGS	12,624,017	5,290,648
12030010	MACHINERY AND INDUSTRIAL EQUIPMENT	25,348,507	12,891,246
12030030	OTHER EQUIPMENT	690,076	628,307
12030040	ACCUMULATED DEPRECIATION	-19,470,332	-8,763,015
12030040	CONSTRUCTION IN PROGRESS	1,008,076	658,420
12040000	INVESTMENT PROPERTY	0	030,420
12050000	BIOLOGICAL NON- CURRENT ASSETS	0	0
12060000	INTANGIBLE ASSETS,NET	23,593,739	9,986,056
12060010	GOODWILL	14,903,961	5,987,694
12060020	TRADEMARKS	6,657,145	2,834,777
12060020	RIGHTS AND LICENSES	0,057,145	2,034,777
12060031	CONCESSIONS	0	0
12060040 12070000	OTHER INTANGIBLE ASSETS  DEFERRED TAX ASSETS	2,032,633 915,646	1,163,585 925,543
12080000	OTHER NON-CURRENT ASSETS	1,807,918	286,469
12080001	PREPAYMENTS  PERMATNIC SINANCIAL INCORPUMENTO	0	0
12080010	DERIVATIVE FINANCIAL INSTRUMENTS	0	0
12080020	EMPLOYEE BENEFITS	0	0
12080021	AVAILABLE FOR SALE ASSETS	0	0
12080040	DEFERRED CHARGES	0	0
12080050	OTHER	1,807,918	286,469
20000000	TOTAL LIABILITIES	53,362,328	26,001,608
21000000	TOTAL CURRENT LIABILITIES	20,994,865	9,103,669
21010000	BANK LOANS	862,117	2,024,170
21020000	STOCK MARKET LOANS	1,635,000	1,635,000
21030000	OTHER LIABILITIES WITH COST	0	0
21040000	TRADE PAYABLES	13,067,915	3,734,364
21050000	TAXES PAYABLE	651,124	690,886
21050010	INCOME TAX PAYABLE	242,377	77,274
21050020	OTHER TAXES PAYABLE	408,747	613,612
21060000	OTHER CURRENT LIABILITIES	4,778,709	1,019,249

STOCK EXCHANGE CODE: SIGMA QUARTER: 03 YEAR: 2014

SIGMA ALIMENTOS, S.A. DE C.V.

#### **STATEMENT OF FINANCIAL POSITION**

#### AT 30 SEPTEMBER 2014 AND 31 DECEMBER 2013

#### (Thousand Pesos)

CONSOLIDATED Final Printing

	<u> </u>		Final Printing
REF	ACCOUNT / SUBACCOUNT	ENDING CURRENT	PREVIOUS YEAR END
IXLI	AGGGGHT/GGBAGGGHT	Amount	Amount
21060010	INTEREST PAYABLE	589,122	151,629
21060020	DERIVATIVE FINANCIAL INSTRUMENTS	0	0
21060030	DEFERRED REVENUE	0	0
21060050	EMPLOYEE BENEFITS	0	0
21060060	PROVISIONS	0	0
21060061	CURRENT LIABILITIES RELATED TO AVAILABLE FOR SALE ASSETS	0	0
21060080	OTHER	4,189,587	867,620
22000000	TOTAL NON-CURRENT LIABILITIES	32,367,463	16,897,939
22010000	BANK LOANS	9,484,183	4,730,196
22020000	STOCK MARKET LOANS	19,189,876	10,645,267
22030000	OTHER LIABILITIES WITH COST	0	0
22040000	DEFERRED TAX LIABILITIES	1,300,934	1,016,526
22050000	OTHER NON-CURRENT LIABILITIES	2,392,470	505,950
22050010	DERIVATIVE FINANCIAL INSTRUMENTS	0	0
22050020	DEFERRED REVENUE	0	0
22050040	EMPLOYEE BENEFITS	789,333	342,340
22050050	PROVISIONS	0	0
22050051	NON-CURRENT LIABILITIES RELATED TO AVAILABLE FOR SALE ASSETS	0	0
22050070	OTHER	1,603,137	163,610
30000000	TOTAL EQUITY	16,597,058	12,418,129
30010000	EQUITY ATTRIBUTABLE TO OWNERS OF PARENT	12,060,161	12,418,129
30030000	CAPITAL STOCK	27,081	27,081
30040000	SHARES REPURCHASED	0	0
30050000	PREMIUM ON ISSUANCE OF SHARES	666,988	666,988
30060000	CONTRIBUTIONS FOR FUTURE CAPITAL INCREASES	0	0
30070000	OTHER CONTRIBUTED CAPITAL	0	0
30080000	RETAINED EARNINGS (ACCUMULATED LOSSES)	12,660,281	11,160,791
30080010	LEGAL RESERVE	5,416	5,416
30080020	OTHER RESERVES	0	0
30080030	RETAINED EARNINGS	11,484,647	8,300,453
30080040	NET INCOME FOR THE PERIOD	1,170,218	2,854,922
30080050	OTHERS	0	0
30090000	ACCUMULATED OTHER COMPREHENSIVE INCOME (NET OF TAX)	-1,294,189	563,269
30090010	GAIN ON REVALUATION OF PROPERTIES	0	0
30090020	ACTUARIAL GAINS (LOSSES) FROM LABOR OBLIGATIONS	40,191	40,191
30090030	FOREING CURRENCY TRANSLATION	-1,334,380	523,078
30090040	CHANGES IN THE VALUATION OF FINANCIAL ASSETS AVAILABLE FOR SALE	0	0
30090050	CHANGES IN THE VALUATION OF DERIVATIVE FINANCIAL INSTRUMENTS	0	0
30090060	CHANGES IN FAIR VALUE OF OTHER ASSETS	0	0
	SHARE OF OTHER COMPREHENSIVE INCOME OF	0	0
30090070	ASSOCIATES AND JOINT VENTURES	-	
30090080	OTHER COMPREHENSIVE INCOME	0	0
30020000	NON-CONTROLLING INTERESTS	4,536,897	0

STOCK EXCHANGE CODE: SIGMA QUARTER: 03 YEAR: 2014

SIGMA ALIMENTOS, S.A. DE C.V.

## STATEMENT OF FINANCIAL POSITION INFORMATIONAL DATA

AT 30 SEPTEMBER 2014 AND 31 DECEMBER 2013

CONSOLIDATED

(Thousand Pesos)

REF	CONCEPTS	ENDING CURRENT	PREVIOUS YEAR END
KEF	CONCEPTS	Amount	Amount
91000010	SHORT-TERM FOREIGN CURRENCY LIABILITIES	15,692,896	5,165,368
91000020	LONG TERM FOREIGN CURRENCY LIABILITIES	27,968,004	13,824,866
91000030	CAPITAL STOCK (NOMINAL)	27,081	27,081
91000040	RESTATEMENT OF CAPITAL STOCK	0	0
91000050	PLAN ASSETS FOR PENSIONS AND SENIORITY PREMIUMS	1,636,765	742,705
91000060	NUMBER OF EXECUTIVES (*)	358	339
91000070	NUMBER OF EMPLOYEES (*)	26,645	23,984
91000080	NUMBER OF WORKERS (*)	11,049	6,204
91000090	OUTSTANDING SHARES (*)	1,290,654,555	1,290,654,555
91000100	REPURCHASED SHARES (*)	0	0
91000110	RESTRICTED CASH (1)	0	0
91000120	GUARANTEED DEBT OF ASSOCIATED COMPANIES	0	0

STOCK EXCHANGE CODE: SIGMA SIGMA ALIMENTOS, S.A. DE C.V.

#### STATEMENTS OF COMPREHENSIVE INCOME

QUARTER: 03

#### FOR THE NINE AND THREE MONTHS ENDED 30 SEPTEMBER, 2014 AND 2013

#### (Thousand Pesos)

**Final Printing** 

YEAR: 2014

**CONSOLIDATED** 

REF	A0001117 (0117 A0001117	CURREN	T YEAR	PREVIOUS YEAR		
KEF	ACCOUNT / SUBACCOUNT	ACCUMULATED	QUARTER	ACCUMULATED	QUARTER	
40010000	REVENUE	48,532,729	22,445,920	36,196,454	12,760,138	
40010010	SERVICES	0	0	0	C	
40010020	SALE OF GOODS	48,532,729	22,445,920	36,196,454	12,760,138	
40010030	INTERESTS	0	0	0	C	
40010040	ROYALTIES	0	0	0	C	
40010050	DIVIDENDS	0	0	0	C	
40010060	LEASES	0	0	0	C	
40010061	CONSTRUCTIONS	0	0	0	(	
40010070	OTHER REVENUE	0	0	0	(	
40020000	COST OF SALES	33,981,975	16,205,518	23,976,716	8,571,545	
40021000	GROSS PROFIT	14,550,754	6,240,402	12,219,738	4,188,593	
40030000	GENERAL EXPENSES	10,015,636	4,388,095	8,234,810	2,824,797	
40040000	PROFIT (LOSS) BEFORE OTHER INCOME (EXPENSE), NET	4,535,118	1,852,307	3,984,928	1,363,796	
40050000	OTHER INCOME (EXPENSE), NET	-58,937	-36,095	-20,265	-21,563	
40060000	OPERATING PROFIT (LOSS) (*)	4,476,181	1,816,212	3,964,663	1,342,233	
40070000	FINANCE INCOME	2,771,805	814,881	2,762,851	1,049,904	
40070010	INTEREST INCOME	42,522	20,351	44,689	15,306	
40070020	GAIN ON FOREIGN EXCHANGE, NET	2,718,844	786,489	2,713,023	1,031,511	
40070030	GAIN ON DERIVATIVES, NET	0	0	0	(	
40070040	GAIN ON CHANGE IN FAIR VALUE OF FINANCIAL INSTRUMENTS	0	0	0	C	
40070050	OTHER FINANCE INCOME	10,439	8,041	5,139	3,087	
40080000	FINANCE COSTS	4,811,083	2,102,895 3,534,0	3,534,017	1,266,38	
40080010	INTEREST EXPENSE	1,060,564	484,251	677,449	227,586	
40080020	LOSS ON FOREIGN EXCHANGE, NET	3,595,144	1,603,582	2,821,707	1,024,677	
40080030	LOSS ON DERIVATIVES, NET	0	0	700	1,469	
40080050	LOSS ON CHANGE IN FAIR VALUE OF FINANCIAL INSTRUMENTS	0	0	0	(	
40080060	OTHER FINANCE COSTS	155,375	15,062	34,161	12,651	
40090000	FINANCE INCOME (COSTS), NET	-2,039,278	-1,288,014	-771,166	-216,479	
40100000	SHARE OF PROFIT (LOSS) OF ASSOCIATES AND JOINT VENTURES	-58,188	-57,491	0	(	
40110000	PROFIT (LOSS) BEFORE INCOME TAX	2,378,715	470,707	3,193,497	1,125,754	
40120000	INCOME TAX EXPENSE	1,200,946	363,640	1,031,341	394,233	
40120010	CURRENT TAX	1,017,406	319,366	1,017,790	326,257	
40120020	DEFERRED TAX	183,540	44,274	13,551	67,976	
40130000	PROFIT (LOSS) FROM CONTINUING OPERATIONS	1,177,769	107,067	2,162,156	731,52	
40140000	PROFIT (LOSS) FROM DISCONTINUED OPERATIONS	0	0	0	(	
40150000	NET PROFIT (LOSS)	1,177,769	107,067	2,162,156	731,521	
40160000	PROFIT (LOSS), ATTRIBUTABLE TO NON-CONTROLLING INTERESTS	7,551	7,551	0	(	
40170000	PROFIT (LOSS), ATTRIBUTABLE TO OWNERS OF PARENT	1,170,218	99,516	2,162,156	731,52	
		1		1		
40180000	BASIC EARNINGS (LOSS) PER SHARE	0.91	0.08	1.67	0.57	
40190000	DILUTED EARNINGS (LOSS) PER SHARE	0	0	0.00	0.00	
10 100000	DIEGIED ENVINOUS (EGGG) I EN GIANE	0	U	1 0.00		

STOCK EXCHANGE CODE: **SIGMA SIGMA ALIMENTOS**, **S.A. DE C.V**.

# STATEMENTS OF COMPREHENSIVE INCOME OTHER COMPREHENSIVE INCOME (NET OF INCOME TAX)

CONSOLIDATED

YEAR: 2014

QUARTER: 03

FOR THE NINE AND THREE MONTHS ENDED 30 SEPTEMBER, 2014 AND 2013

(Thousand Pesos)

DEE		CURREN	IT YEAR	PREVIOUS YEAR		
REF	ACCOUNT / SUBACCOUNT	ACCUMULATED	QUARTER	ACCUMULATED	QUARTER	
40200000	NET PROFIT (LOSS)	1,177,769	107,067	2,162,156	731,521	
	DISCLOSURES NOT BE RECLASSIFIED ON INCOME					
40210000	PROPERTY REVALUATION GAINS	0	0	0	0	
40220000	ACTUARIAL EARNINGS (LOSS) FROM LABOR OBLIGATIONS	0	0	0	0	
40220100	SHARE OF INCOME ON REVALUATION ON PROPERTIES OF ASSOCIATES AND JOINT VENTURES	0	0	0	0	
	DISCLOSURES MAY BE RECLASSIFIED SUBSEQUENTLY TO INCOME					
40230000	FOREING CURRENCY TRANSLATION	-614,117	-213,108	125,039	150,370	
40240000	CHANGES IN THE VALUATION OF FINANCIAL ASSETS HELD-FOR-SALE	0	0	0	0	
40250000	CHANGES IN THE VALUATION OF DERIVATIVE FINANCIAL INSTRUMENTS	0	0	0	0	
40260000	CHANGES IN FAIR VALUE OF OTHER ASSETS	0	0	0	0	
40270000	SHARE OF OTHER COMPREHENSIVE INCOME OF ASSOCIATES AND JOINT VENTURES	0	0	0	0	
40280000	OTHER COMPREHENSIVE INCOME	0	0	0	0	
40290000	TOTAL OTHER COMPREHENSIVE INCOME	-614,117	-213,108	125,039	150,370	
40300000	TOTAL COMPREHENSIVE INCOME	563,652	-106,041	2,287,195	881,891	
40320000	COMPREHENSIVE INCOME, ATTRIBUTABLE TO NON-CONTROLLING INTERESTS	-181,553	-181,553	0	0	
40310000	COMPREHENSIVE INCOME, ATTRIBUTABLE TO OWNERS OF PARENT	745,205	75,512	2,287,195	881,891	

STOCK EXCHANGE CODE: **SIGMA SIGMA ALIMENTOS**, **S.A. DE C.V**.

QUARTER: 03 YEAR: 2014

## STATEMENTS OF COMPREHENSIVE INCOME INFORMATIONAL DATA

**CONSOLIDATED** 

FOR THE NINE AND THREE MONTHS ENDED 30 SEPTEMBER, 2014 AND 2013

(Thousand Pesos)

DEE	A COCCUPIE CAUDA COCCUPIE	CURREN	NT YEAR	PREVIOL	JS YEAR
REF	ACCOUNT / SUBACCOUNT	ACCUMULATED	QUARTER	ACCUMULATED	QUARTER
92000010	OPERATING DEPRECIATION AND AMORTIZATION	1,249,449	615,419	1,031,966	341,144

STOCK EXCHANGE CODE: SIGMA SIGMA ALIMENTOS, S.A. DE C.V.

QUARTER: 03 YEAR: 2014

## STATEMENTS OF COMPREHENSIVE INCOME INFORMATIONAL DATA (12 MONTHS)

**CONSOLIDATED** 

#### (Thousand Pesos)

REF	ACCOUNT COUR ACCOUNT	YE	YEAR			
KEF	ACCOUNT / SUBACCOUNT	CURRENT	PREVIOUS			
92000030	REVENUE NET (**)	61,325,045	47,689,802			
92000040	OPERATING PROFIT (LOSS) (**)	5,788,432	5,186,684			
92000060	NET PROFIT (LOSS) (**)	1,870,534	3,134,253			
92000050	PROFIT (LOSS), ATTRIBUTABLE TO OWNERS OF PARENT(**)	1,862,983	3,134,253			
92000070	OPERATING DEPRECIATION AND AMORTIZATION (**)	1,570,559	1,392,587			

STOCK EXCHANGE CODE: SIGMA SIGMA ALIMENTOS, S.A. DE C.V.

# STATEMENT OF CHANGES IN EQUITY (THOUSAND PESOS)

CONSOLIDATED

YEAR:

QUARTER: 03

**Final Printing** 

2014

			DDEMIIM ON	CONTRIBUTIONS			EARNINGS TED LOSSES)	ACCUMULATED	EQUITY	Non	
CONCEPTS	CAPITAL STOCK	SHARES REPURCHASED	PREMIUM ON ISSUANCE OF SHARES	FOR FUTURE CAPITAL INCREASES	OTHER CAPITAL CONTRIBUTED	RESERVES	UNAPPROPRIATE D EARNINGS (ACCUMULATED LOSSES)	OTHER COMPREHENSIVE INCOME (LOSS)	ATTRIBUTABLE TO OWNERS OF PARENT	NON- CONTROLLING INTERESTS	TOTAL EQUITY
BALANCE AT JANUARY 1, 2013	27,081	0	666,988	0	0	-102,022	9,608,108	0	10,200,155	0	10,200,155
RETROSPECTIVE ADJUSTMENTS	0	0	0	0	0	0	-40,982	0	-40,982	0	-40,982
APPLICATION OF COMPREHENSIVE INCOME TO RETAINED EARNINGS	0	0	0	0	0	0	0	0	0	0	0
RESERVES	0	0	0	0	0	0	0	0	0	0	0
DIVIDENDS	0	0	0	0	0	0	-1,026,576	0	-1,026,576	0	-1,026,576
CAPITAL INCREASE (DECREASE)	0	0	0	0	0	0	0	0	0	0	0
REPURCHASE OF SHARES	0	0	0	0	0	0	0	0	0	0	0
(DECREASE) INCREASE IN PREMIUM ON ISSUE OF SHARES	0	0	0	0	0	0	0	0	0	0	0
(DECREASE) INCREASE IN NON-CONTROLLING INTERESTS	0	0	0	0	0	0	0	0	0	0	0
OTHER CHANGES	0	0	0	0	0	0	11,542	0	11,542	0	11,542
COMPREHENSIVE INCOME	0	0	0	0	0	125,039	1,598,887	563,269	2,287,195	0	2,287,195
BALANCE AT SEPTEMBER 30, 2013	27,081	0	666,988	0	0	23,017	10,150,979	563,269	11,431,334	0	11,431,334
BALANCE AT JANUARY 1, 2014	27,081	0	666,988	0	0	169,851	10,990,940	563,269	12,418,129	0	12,418,129
RETROSPECTIVE ADJUSTMENTS	0	0	0	0	0	0	0	0	0	0	0
APPLICATION OF COMPREHENSIVE INCOME TO RETAINED EARNINGS	0	0	0	0	0	0	0	0	0	0	0
RESERVES	0	0	0	0	0	0	0	0	0	0	0
DIVIDENDS	0	0	0	0	0	0	-1,103,173	0	-1,103,173	0	-1,103,173
CAPITAL INCREASE (DECREASE)	0	0	0	0	0	0	0	0	0	0	0
REPURCHASE OF SHARES	0	0	0	0	0	0	0	0	0	0	0
(DECREASE) INCREASE IN PREMIUM ON ISSUE OF SHARES	0	0	0	0	0	0	0	0	0	0	0
(DECREASE) INCREASE IN NON-CONTROLLING INTERESTS	0	0	0	0	0	0	0	0	0	4,718,450	4,718,450
OTHER CHANGES	0	0	0	0	0	0	0	0	0	0	0
COMPREHENSIVE INCOME	0	0	0	0	0	0	2,602,663	-1,857,458	745,205	-181,553	563,652
BALANCE AT SEPTEMBER 30, 2014	27,081	0	666,988	0	0	169,851	12,490,430	-1,294,189	12,060,161	4,536,897	16,597,058

STOCK EXCHANGE CODE: SIGMA QUARTER: 03 YEAR: 2014

SIGMA ALIMENTOS, S.A. DE C.V.

#### **STATEMENT OF CASH FLOWS**

#### FOR THE NINE MONTHS ENDED 30 SEPTEMBER, 2014 AND 2013

#### (Thousand Pesos)

CONSOLIDATED Final Printing

	,		Final Printing
	ACCOUNTED ACCOUNT	CURREENT YEAR	PREVIOUS YEAR
REF	ACCOUNT/SUBACCOUNT	Amount	Amount
OPERATING ACTIVITIES			
50010000	PROFIT (LOSS) BEFORE INCOME TAX	2,378,715	3,193,497
50020000	+(-) ITEMS NOT REQUIRING CASH	23,685	5,512
50020010	+ ESTIMATE FOR THE PERIOD	3,197	5,512
50020020	+ PROVISION FOR THE PERIOD	20,488	0
50020030	+(-) OTHER UNREALISED ITEMS	0	0
50030000	+(-) ITEMS RELATED TO INVESTING ACTIVITIES	3,369,559	1,865,547
50030010	DEPRECIATION AND AMORTISATION FOR THE PERIOD	1,249,449	1,031,966
50030020	(-)+ GAIN OR LOSS ON SALE OF PROPERTY, PLANT AND EQUIPMENT	-22,810	5,222
50030030	+(-) LOSS (REVERSAL) IMPAIRMENT	9,551	15,313
50030040	(-)+ EQUITY IN RESULTS OF ASSOCIATES AND JOINT VENTURES	58,188	0
50030050	(-) DIVIDENDS RECEIVED	0	0
50030060	(-) INTEREST RECEIVED	1,132,519	644,581
50030070	(-) EXCHANGE FLUCTUATION	876,294	108,684
50030080	(-)+ OTHER INFLOWS (OUTFLOWS) OF CASH	66,368	59,781
50040000	+(-) ITEMS RELATED TO FINANCING ACTIVITIES	0	700
50040010	(+) ACCRUED INTEREST	0	0
50040020	(+) EXCHANGE FLUCTUATION	0	0
50040030	(+) DERIVATIVE TRANSACTIONS	0	700
50040040	(-)+ OTHER INFLOWS (OUTFLOWS) OF CASH	0	0
50050000	CASH FLOWS BEFORE INCOME TAX	5,771,959	5,065,256
50060000	CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES	-1,619,008	-1,264,241
50060010	+(-) DECREASE (INCREASE) IN TRADE ACCOUNTS RECEIVABLE	91,948	-230,840
50060020	+(-) DECREASE (INCREASE) IN INVENTORIES	-972,521	49,920
50060030	+(-) DECREASE (INCREASE) IN OTHER ACCOUNTS RECEIVABLE	24,722	-51,526
50060040	+(-) INCREASE (DECREASE) IN TRADE ACCOUNTS PAYABLE	-62,947	-669,172
50060050	+(-) INCREASE (DECREASE) IN OTHER LIABILITIES	339,820	373,650
50060060	+(-) INCOME TAXES PAID OR RETURNED	-1,040,030	-736,273
50070000	NET CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES	4,152,951	3,801,015
INVESTING ACTIVITIES			
50080000	NET CASH FLOWS FROM (USED IN) INVESTING ACTIVITIES	-1,666,483	-2,600,837
50080010	(-) PERMANENT INVESTMENTS	0	0
50080020	+ DISPOSITION OF PERMANENT INVESTMENTS	0	0
50080030	(-) INVESTMENT IN PROPERTY, PLANT AND EQUIPMENT	-1,082,409	-845,249
50080040	+ SALE OF PROPERTY, PLANT AND EQUIPMENT	22,810	-5,222
50080050	(-) TEMPORARY INVESTMENTS	0	0
50080060	+ DISPOSITION OF TEMPORARY INVESTMENTS	0	0
50080070	(-) INVESTMENT IN INTANGIBLE ASSETS	-38,694	-43,715
50080080	+ DISPOSITION OF INTANGIBLE ASSETS	0	0
50080090	(-) ACQUISITIONS OF VENTURES	-616,006	-1,733,947
50080100	+ DISPOSITIONS OF VENTURES	0	0
50080110	+ DIVIDEND RECEIVED	0	0
50080120	+ INTEREST RECEIVED	43,411	16,504
50080130	+(-) DECREASE (INCREASE) ADVANCES AND LOANS TO THIRD PARTS	0	0
50080140	-(+) OTHER INFLOWS (OUTFLOWS) OF CASH	4,405	10,792
FINANCING ACTIVITIES			·
50090000	NET CASH FLOW FROM (USED IN) FINANCING ACTIVITIES	595,915	-984,827
50090010	+ BANK FINANCING	2,310,240	1,771,249
50090020	+ STOCK MARKET FINANCING	8,686,678	20,223
50090030	+ OTHER FINANCING	0	118,208
50090040	(-) BANK FINANCING AMORTISATION	-8,844,923	-1,183,078
50090050	(-) STOCK MARKET FINANCING AMORTISATION	0	0
50090060	(-) OTHER FINANCING AMORTISATION	0	-115,404
50090070	+(-) INCREASE (DECREASE) IN CAPITAL STOCK	0	-113,404
50090070	(-) DIVIDENDS PAID	-695,155	-1,040,199
50090090	+ PREMIUM ON ISSUANCE OF SHARES	-093,133	-1,040,199
50090100	+ CONTRIBUTIONS FOR FUTURE CAPITAL INCREASES  + CONTRIBUTIONS FOR FUTURE CAPITAL INCREASES	0	0
50090100	(-) INTEREST EXPENSE	-863,161	-561,290
50090110	(-) REPURCHASE OF SHARES	-603,161	-561,290
	~		
50090130	(-)+ OTHER INFLOWS (OUTFLOWS) OF CASH	2,236	5,464

STOCK EXCHANGE CODE: SIGMA QUARTER: 03 YEAR: 2014

SIGMA ALIMENTOS, S.A. DE C.V.

#### **STATEMENT OF CASH FLOWS**

FOR THE NINE MONTHS ENDED 30 SEPTEMBER, 2014 AND 2013

CONSOLIDATED

(Thousand Pesos)

DEE	ACCOUNT OUR ACCOUNT	CURREENT YEAR	PREVIOUS YEAR
REF ACCOUNT/SUBACCOUNT		Amount	Amount
50100000	NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	3,082,383	215,351
50110000	EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	-48,729	60,216
50120000	CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	2,059,334	2,439,623
50130000	CASH AND CASH EQUIVALENTS AT END OF PERIOD	5,092,988	2,715,190

STOCK EXCHANGE CODE: SIGMA

SIGMA ALIMENTOS, S.A. DE C.V.

**DISCUSSION AND ANALYSIS OF THE** ADMINISTRATION ON THE RESULTS OF **OPERATIONS AND FINANCIAL CONDITION OF THE** COMPANY

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STOCK EXCHANGE CODE: SIGMA

SIGMA ALIMENTOS, S.A. DE C.V.

**FINANCIAL STATEMENT NOTES** 

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STOCK EXCHANGE CODE: SIGMA

SIGMA ALIMENTOS, S.A. DE C.V.

QUARTER: 03

YEAR: 2014

# INVESTMENTS IN ASSOCIATES AND JOINT VENTURES (THOUSAND PESOS)

CONSOLIDATED
Final Printing

OOMDANIV NAME	DDIOIDAL ACTIVITY	NUMBER OF SUAPES	%	TOTAL AMOUNT		
COMPANY NAME	PRICIPAL ACTIVITY	NUMBER OF SHARES	OWNER SHIP	ACQUISITION COST	CURRENT VALUE	
TRANSPORTACIÓN AEREA DEL NORTE, S.A. DE C.V.	SERVICIOS DE TRANSPORTE	39,313,080	0.00	39,314	39,314	
NEOALIMENTOS, S.A.P.I. DE C.V.	FABRICACIÓN Y COMERC. DE BEBIDAS	5,889,480	0.00	48,991	7,745	
COGENERADORA BURGALESA, S.A.	GENERACION ELECTRICA Y CALORIFICA	5,000	0.00	272	272	
DESARROLLOS PORCINOS CASTILEON S.L.	CRIA Y ENGORDE DE GANADO PORCINO	2,200,000	0.00	18,963	18,963	
NUOVA MONDIAL S.P.A.	PRODUCCION Y VENTA DE PRODUCTOS CARNICOS	780,000	0.00	10,625	10,625	
CAROLI FOODS GROUP, B.V.	SOCIEDAD DE CARTERA	26,087	0.00	497,076	497,076	
TOTAL INVESTMENT IN ASSOCIATES				615,241	573,995	

**NOTES** 

STOCK EXCHANGE CODE: SIGMA QUARTER: 03 YEAR: 2014

SIGMA ALIMENTOS, S.A. DE C.V.

#### **BREAKDOWN OF CREDITS**

CONSOLIDATED

(THOUSAND PESOS)

						MATURITY OR AMORTIZATION OF CREDITS IN NATIONAL CURRENCY						MATURITY OR	AMORTIZATION OF	CREDITS IN FOREIG	N CURRENCY	
CREDIT TYPE / INSTITUTION	FOREIGN INSTITUTION (YES/NO)	CONTRACT SIGNING DATE	EXPIRATION DATE	INTEREST RATE			TIME INT	ERVAL					TIME IN	TERVAL		
					CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE	CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE
BANKS																
FOREIGN TRADE																
SECURED																
BBVA Bancomer, S.A.	NOT	21/02/2014	13/11/2018	1.41%	0	0	0	139,070	278,141	139,070						
BANCO CREDITO DEL PERÚ	YES	18/09/2006	01/03/2016	7.44%							1,049	2,890	536	0	0	0
Scotia Bank	YES	16/09/2014	16/12/2014	4.49%							37,209	0	0	0	0	0
RABOBANK NEDERLAND	YES	14/06/2013	13/11/2018	1.42%							0	0	403,623	139,072	278,143	139,072
THE BANK OF TOKYO-MITSUBISHI	YES	18/06/2013	13/11/2018	1.41%							0	0	403,623	280,249	560,500	280,249
Banco de Sabadeli S.A. Mi	YES	21/02/2014	13/11/2018	1.41%							0	0	0	52,678	105,356	52,678
Bank of America, N.A.	YES	21/02/2014	13/11/2018	1.41%							0	0	0	139,072	278,143	139,072
BNP Paribas	YES	21/02/2014	13/11/2018	1.41%							0	0	0	139,072	278,143	139,072
Citibank, N.A.	YES	21/02/2014	13/11/2018	1.41%							0	0	0	139,072	278,143	139,072
Credit Agricole Corporate	YES	21/02/2014	13/11/2018	1.41%							0	0	0	139,072	278,143	139,072
Export Development Canada	YES	21/02/2014	13/11/2018	1.41%							0	0	0	105,357	210,714	105,357
HSBC Bank USA, N.A.	YES	21/02/2014	13/11/2018	1.41%							0	0	0	139,072	278,143	139,072
ING Bank N.V. Dublin	YES	21/02/2014	13/11/2018	1.41%							0	0	0	139,072	278,143	139,072
JP Morgan Chase Bank N.A.	YES	21/02/2014	13/11/2018	1.41%							0	0	0	139,072	278,143	139,072
Mizuho Bank, Ltd	YES	21/02/2014	13/11/2018	1.41%							0	0	0	139,072	278,143	139,072
Natixis, New York Branch	YES	21/02/2014	13/11/2018	1.41%							0	0	0	139,072	278,143	139,072
Sumitomo Mitsui	YES	21/02/2014	13/11/2018	1.41%							0	0	0	139,072	278,143	139,072
CAIXABANK (Banco Agente)	YES	23/03/2011	01/10/2015	2.96%							28,328	28,328	28,328	0	0	0
BANCO SABADELL	YES	23/03/2011	01/10/2015	2.96%							28,328	28,328	28,328	0	0	0
BANKINTER	YES	23/03/2011	01/10/2015	2.96%							28,328	28,328	28,328	0	0	0
HSBC BANK	YES	23/03/2011	01/10/2015	2.96%							28,328	28,328	28,328	0	0	0
BBVA	YES	23/03/2011	01/10/2015	2.96%							42,377	52,942	31,814	0	0	0
RABO BANK	YES	23/03/2011	01/10/2015	2.96%							42,604	42,605	42,605	0	0	0
RBS	YES	23/03/2011	01/10/2015	2.96%							28,328	28,328	28,328	0	0	0
BNP	YES	23/03/2011	01/10/2015	2.96%							28,328	28,328	28,328	0	0	0
BNL (Long term Line)	YES	31/12/2007	31/12/2016	EUR+1.80%							1,146	1,146	2,292	1,146	0	0
INTESA SANPAOLO	YES			2.82%							164,150	0	0	0	0	0
BNL	YES			3.57%							33,144	0	0	0	0	0
UNICREDIT	YES			2.97%							7,327	0	0	0	0	0
BNL	YES			3.66%							50,990	0	0	0	0	0
CAIXABANK	YES			1.96%							42,602	0	0	0	0	0
COMMERCIAL BANKS																

STOCK EXCHANGE CODE: SIGMA QUARTER: 03 YEAR: 2014

BREAKDOWN OF CREDITS

SIGMA ALIMENTOS, S.A. DE C.V.

CONSOLIDATED

(THOUSAND PESOS)

						MATURITY OR AMORTIZATION OF CREDITS IN NATIONAL CURRENCY					MATURITY OR AMORTIZATION OF CREDITS IN FOREIGN CURRENCY						
CREDIT TYPE	CREDIT TYPE / INSTITUTION FOREIGN INSTITUTION (YES/NO) (YES/NO) (YES/NO)					ERVAL			TIME INTERVAL								
						CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE	CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE
OTHER																	
TOTAL BANKS						0	0 0 0 139,070 278,141 139,070				592,566	269,551	1,054,461	1,969,222	3,936,143	1,968,076	

STOCK EXCHANGE CODE: SIGMA SIGMA ALIMENTOS, S.A. DE C.V.

#### **BREAKDOWN OF CREDITS**

CONSOLIDATED

QUARTER:

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(THOUSAND PESOS)

**Final Printing** 

YEAR: 2014

					MATURITY OR AMORTIZATION OF CREDITS IN NATIONAL CURRENCY					MATURITY OR AMORTIZATION OF CREDITS IN FOREIGN CURRENCY						
CREDIT TYPE / INSTITUTION	FOREIGN INSTITUTION (YES/NO)	CONTRACT SIGNING DATE	EXPIRATION DATE	INTEREST RATE	TIME INTERVAL					TIME INTERVAL						
					CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE	CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE
STOCK MARKET																
LISTED STOCK EXCHANGE																
UNSECURED																
BONO SEÑIOR 144 A	YES	16/12/2009	16/12/2019	6.88%							0	0	0	0	0	3,299,115
BONO SEÑIOR 144 A	YES	14/04/2011	14/04/2018	5.63%							0	0	0	0	5,997,670	0
BONO CAMPOFRIO	YES	31/10/2009	31/10/2016	8.25%							0	0	0	8,249,950	0	0
SECURED																
PRIVATE PLACEMENTS																
UNSECURED																
CERTIFICADO BURSATIL	NOT	14/12/2007	08/12/2014	3.50%	1,000,000	0	0	0	0	0						
CERTIFICADO BURSATIL	NOT	14/12/2007	08/12/2014	8.75%	635,000	0	0	0	0	0						
CERTIFICADO BURSATIL	NOT	24/07/2008	12/07/2018	10.25%	0	0	0	0	0	1,000,000						
CERTIFICADO BURSATIL	NOT	24/07/2008	12/07/2018	5.32%	0	0	0	0	0	643,141						
SECURED																
TOTAL STOCK MARKET LISTED IN STOCK EXCHANGE AND PRIVATE PLAGEMENT					1,635,000	0	0	0	0	1,643,141	0	0	0	8,249,950	5,997,670	3,299,115

STOCK EXCHANGE CODE: SIGMA SIGMA ALIMENTOS, S.A. DE C.V.

### **BREAKDOWN OF CREDITS**

CONSOLIDATED

YEAR: 2014

QUARTER:

03

(THOUSAND PESOS)

**Final Printing** 

				MATURITY OR AMORTIZATION OF CREDITS IN NATIONAL CURRENCY					MATURITY OR AMORTIZATION OF CREDITS IN FOREIGN CURRENCY						
CREDIT TYPE / INSTITUTION	FOREIGN INSTITUTION (YES/NO)	DATE OF AGREEMENT	EXPIRATION DATE			TIME INT	ERVAL					TIME IN	TERVAL		
				CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE	CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE
OTHER CURRENT AND NON- CURRENT LIABILITIES WITH COST															
TOTAL OTHER CURRENT AND NON- CURRENT LIABILITIES WITH COST				0	0	0	0	0	0	0	0	0	0	0	0
SUPPLIERS															
VARIOS	NOT			1,659,901	0										
VARIOS	NOT									11,408,014	0				
TOTAL SUPPLIERS				1,659,901	0					11,408,014	0				
OTHER CURRENT AND NON- CURRENT LIABILITIES															
BENEFICIOS A EMPLEADOS	NOT			0	0	0	0	0	789,333						
VARIOS	NOT			0	1,355,944	0	0	0	109,770						
VARIOS	NOT									0	3,422,765	0	0	829	1,492,538
TOTAL OTHER CURRENT AND NON- CURRENT LIABILITIES				0	1,355,944	0	0	0	899,103	0	3,422,765	0	0	829	1,492,538
GENERAL TOTAL				3,294,901	1,355,944	0	139,070	278,141	2,681,314	12,000,580	3,692,316	1,054,461	10,219,172	9,934,642	6,759,729

NOTES

STOCK EXCHANGE CODE: SIGMA SIGMA ALIMENTOS, S.A. DE C.V.

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#### MONETARY FOREIGN CURRENCY POSITION

(THOUSAND PESOS)

**Final Printing** 

FOREIGN CURRENCY POSITION	DOLI	_ARS	OTHER CU	RRENCIES	THOUSAND PESOS TOTAL	
(THOUSANDS OF PESOS)	THOUSANDS OF DOLLARS	THOUSAND PESOS	THOUSANDS OF DOLLARS	THOUSAND PESOS		
MONETARY ASSETS	73,722	992,537	305,893	4,115,515	5,108,052	
CURRENT	73,722	992,537	305,893	4,115,515	5,108,052	
NON CURRENT	0	0	0	0	0	
LIABILITIES POSITION	1,590,789	21,402,628	1,654,385	22,258,272	43,660,900	
CURRENT	215,580	2,900,434	947,893	12,792,462	15,692,896	
NON CURRENT	1,375,209	18,502,194	706,492	9,465,810	27,968,004	
NET BALANCE	-1,517,067	-20,410,091	-1,348,492	-18,142,757	-38,552,848	

NOTES

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SIGMA ALIMENTOS, S.A. DE C.V.

**DEBT INSTRUMENTS** 

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FINANCIAL LIMITATIONS IN CONTRACT, ISSUED DEED AND / OR TITLE

STOCK EXCHANGE CODE: **SIGMA SIGMA ALIMENTOS, S.A. DE C.V.** 

**DEBT INSTRUMENTS** 

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ACTUAL SITUATION OF FINANCIAL LIMITED

STOCK EXCHANGE CODE: SIGMA SIGMA ALIMENTOS, S.A. DE C.V.

QUARTER:

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YEAR: 2014

#### **DISTRIBUTION OF REVENUE BY PRODUCT**

**TOTAL INCOME** (THOUSAND PESOS) CONSOLIDATED **Final Printing** 

MAIN PRODUCTS OR PRODUCT LINE	NET S	ALES	MARKET SHARE (%)	MAIN					
MAIN PRODUCTO ON PRODUCT LINE	VOLUME	AMOUNT	MARKET SHARE (70)	TRADEMARKS	CUSTOMERS				
NATIONAL INCOME									
NACIONALES	760,957	27,620,093	0						
EXPORT INCOME									

INCOME OF SUBSIDIARIES ABROAD										
EXTRANJERO	368,934	20,912,636	0							
TOTAL	1,129,891	48,532,729								

**NOTES** 

STOCK EXCHANGE CODE: **SIGMA SIGMA ALIMENTOS**, **S.A. DE C.V.** 

QUARTER: 03 YEAR: 2014

## **ANALYSIS OF PAID CAPITAL STOCK**

CONSOLIDATED

**CHARACTERISTICS OF THE SHARES** 

**Final Printing** 

SERIES	NOMINAL VALUE	VALID		NUMBER O	F SHARES		CAPITAL	_ STOCK
SERIES	NOMINAL VALUE	COUPON	FREE SUBSCRIPTION FREE SUBSCRIPTION		FREE SUBSCRIPTION	FIXED	VARIABLE	
В	0.00000	2	1,290,654,555	0	0	0	27,081	0
TOTAL			1,290,654,555	0	0	0	27,081	0

TOTAL NUMBER OF SHARES REPRESENTING THE PAID IN CAPITALSTOCK ON THE DATE OF SENDING THE INFORMATION

1,290,654,555

**NOTES** 

STOCK EXCHANGE CODE: SIGMA SIGMA ALIMENTOS, S.A. DE C.V.

**DERIVATIVE FINANCIAL INSTRUMENTS** 

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## Results as of September 30th 2014

#### Net Sales by Geographic Region

Net sales in Mexico in 3Q14 were Ps.9,614 million, an increase of 11% from Ps.8,675 million posted in 3Q13. This variation was due to a 9% average prices increase and a 2% sales volume growth.

Net sales from international operations in 3Q14 were Ps. 12,832 million, an increase of 214% from the Ps. 4,085 million registered in 3Q13. This was due to the acquisition of Campofrio. Excluding Campofrio, net sales from international operations represented a 2% increase, primarily influenced by higher sales volume.

#### General

Net sales in 3Q14 were Ps. 22,446 millio, a 76% growth compared to the Ps. 12,760 million reported in 3Q13. This increase was due to the consolidation of Campofrio's net sales. Excluding Campofrio, net sales in 3Q14 represented an 8% increase in comparison to 3Q13. This variation was primarily due to a 3% sales volume increase and higher average prices. In 3Q14, international sales constituted 57% of total net sales revenues.

Cost of sales in 3Q14 was Ps.16,206 million, an increase of 89% from Ps.8,571 million registered in 3Q13. This was primarily due to the Campofrio acquisition. Excluding Campofrio, cost of sales in 3Q14 showed a 10% increase due to higher raw material prices and sales volume compared to 3Q13.

Gross margin in 3Q14 was Ps.6,240 million, an increase of 49% from Ps.4,189 million registered in 3Q13. Excluding Campofrio, gross margin increased 3%. This was due to a sales volume increase.

Operating expenses in 3Q14 were Ps.4,388 million, 55% more than the Ps.2,825 million in 3Q13. Excluding Campofrio, operating expenses increased 2% in comparison to 3Q13.

Operating income in 3Q14 was Ps. 1,816 million, an increase of 35% from Ps. 1,342 million in 3Q13. Excluding Campofrio, operating income increased 5%. This variation was primarily due to an increase in sales volume and efficiencies in operating expenses.

EBITDA in 3Q14 reached Ps.2,432 million, which represents an increase of 43% from Ps. 1,704 million in 3Q13. Excluding Campofrio's consolidation, EBITDA increased 2%.

Comprehensive financing expense in 3Q14 was Ps.(1,288) million, an unfavorable variation of Ps.(1,072) million from Ps. (216) in 3Q13. This change was primarily due to higher peso depreciation during 3Q14 in comparison to 3Q13.

Income tax expense in 3Q14 was Ps.364 million, a decrease from Ps.394 million in 3Q13. This was primarily due to the foreign exchange loss during 3Q14. Additionally, this variation reflects the impact due to the Mexican Federal Tax Reform in 2014.

Consolidated net income in 3Q14 was Ps.107 million, a decrease from Ps.732 million in 3Q13, due to the factors discussed above.

#### Financial Situation, Liquidity and Capital Resources

During 3Q14 US\$41 million were invested in fixed assets reposition and improvements and US\$4 million in the purchase of additional shares of Campofrio.

In September, the Sustained Tender Offer launched for the Campofrio shares remaining in the market on July 28<sup>th</sup>, was concluded. Approximately 0.4% of the shares were accepted at a price of 6.9€ per share. After this, Sigma and WH Group now own approximately 99% of Campofrio's share capital. Respective Sigma ownership stands at 62%, while WH Group's is 37%. Sigma's 3Q14 financial statements consolidate Campofrio's 3Q14 financial results only.

Net debt was US\$2,011 million at the end of 3Q14, which represents a decrease of US\$318 million from the previous quarter. This figure includes the adjustment due to the incorporation of Campofrío's net debt.

Net Debt to EBITDA was 3.5 times, and Interest Coverage was 5.0 times. Considering Campofrio's last twelve months EBITDA and interest expense, Net Debt to EBITDA would be 2.8 times and Interest Coverage 4.3 times.