

Sigma Alimentos, S.A. de C.V. and Subsidiaries

STATEMENT OF FINANCIAL POSITION



Information in thousands

	(Thousands of pesos)		(Thousands of U.S. Dollars)	
	Sep '16	Sep '15	Sep '16 ⁽¹⁾	Sep '15 ⁽²⁾
ASSETS				
CURRENT ASSETS:				
Cash and cash equivalents	10,982,089	6,211,118	563,178	365,203
Restricted cash	146,241	238,101	7,499	14,000
Customers, net	6,464,179	5,239,851	331,493	308,094
Income tax recoverable	659,623	410,063	33,826	24,111
Inventories	13,754,931	12,806,844	705,374	753,020
Other current assets	2,700,585	3,393,511	138,490	199,533
Total current assets	34,707,648	28,299,489	1,779,861	1,663,961
NON-CURRENT ASSETS:				
Property, plant and equipment, net	30,574,686	25,635,572	1,567,917	1,507,328
Intangible assets, net	15,813,821	13,317,208	810,957	783,029
Goodwill	10,905,249	9,450,853	559,238	555,694
Deferred income tax	3,055,169	1,878,457	156,674	110,450
Investments in associates and joint ventures	948,672	816,441	48,649	48,005
Other non-current assets	234,581	914,215	12,030	53,754
Total non-current assets	61,532,177	52,012,747	3,155,464	3,058,260
Total assets	96,239,825	80,312,236	4,935,325	4,722,221
LIABILITIES AND STOCKHOLDERS' EQUITY				
CURRENT LIABILITIES:				
Current portion of long-term debt	1,477	1,331,533	76	78,292
Bank and Stock loans	2,281	81,694	117	4,803
Notes payables	50,441	28,505	2,587	1,676
Suppliers	18,153,092	15,516,231	930,918	912,328
Other current liabilities	7,425,686	6,102,907	380,800	358,840
Total current liabilities	25,632,977	23,060,870	1,314,497	1,355,939
NON-CURRENT LIABILITIES:				
Non-current debt	45,529,543	39,482,186	2,334,824	2,321,485
Notes payables	406,769	812,747	20,860	47,788
Deferred income taxes	4,408,766	3,495,826	226,088	205,549
Employees benefits	1,134,318	931,728	58,170	54,784
Provisions	459,508	487,537	23,564	28,666
Income tax payable	1,366,151	421,835	70,058	24,803
Other non-current liabilities	48,253	63,699	2,474	3,745
Total pasivo a largo plazo	53,353,308	45,695,559	2,736,039	2,686,820
Total liabilities	78,986,285	68,756,429	4,050,536	4,042,760
STOCKHOLDERS' EQUITY				
Total controlling interest:	16,649,066	11,126,802	853,789	654,237
Total non-controlling interest:	604,474	429,005	30,999	25,225
Total stockholders' equity	17,253,540	11,555,807	884,789	679,462
Total liabilities and stockholders' equity	96,239,825	80,312,236	4,935,325	4,722,221

(1) Translated into U.S. Dollars, solely for the convenience of the reader, using an exchange rate of Ps. 19.5002 per U.S. Dollar, the exchange rate published by the Mexican Central Bank for payment of obligations denominated in U.S. dollars on September 30, 2016.

(2) Translated into U.S. Dollars, solely for the convenience of the reader, using an exchange rate of Ps. 17.0073 per U.S. Dollar, the exchange rate published by the Mexican Central Bank for payment of obligations denominated in U.S. dollars on September 30, 2015.

Sigma Alimentos, S.A. de C.V. and Subsidiaries



STATEMENT OF INCOME

Information in thousands

	(Thousands of pesos)		(Thousands of U.S. Dollars)	
	III Quarter 16	III Quarter 15	III Quarter 16 ⁽¹⁾	III Quarter 15 ⁽²⁾
Revenue	27,342,349	24,573,058	1,460,602	1,498,597
Cost of sales	(19,518,520)	(17,757,052)	(1,042,610)	(1,082,855)
Gross profit	7,823,828	6,816,006	417,992	415,742
Operating expenses	(5,656,825)	(5,012,428)	(302,224)	(305,665)
Other income (expenses), net	(29,477)	882,022	(1,509)	52,587
Operating profit	2,137,527	2,685,600	114,260	162,664
Comprehensive financial expenses, net	(551,458)	253,384	(29,527)	7,818
Equity in income (loss) of associates	16,289	17,704	872	1,076
Profit before income tax	1,602,357	2,956,688	85,604	171,558
Income tax	(419,689)	(8,387)	(22,851)	576
Net consolidated profit	1,182,668	2,948,301	62,753	172,135
Profit (loss) attributable to:				
Controlling interest	1,172,717	2,917,102	62,224	170,272
Non-controlling interest	9,951	31,200	529	1,863

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Sigma Alimentos, S.A. de C.V. and Subsidiaries
STATEMENT OF CASH FLOW



Information in thousands

	(Thousands of pesos)		(Thousands of U.S. Dollars)	
	III Quarter 16	III Quarter 15	III Quarter 16 ⁽¹⁾	III Quarter 15 ⁽²⁾
CASH FLOW FROM OPERATING ACTIVITIES				
Profit before income tax	1,602,357	2,956,688	85,604	171,558
Depreciation and amortization	929,512	728,735	49,649	44,434
Gain on sale of property, plant and equipment	(11,154)	(977)	(594)	(54)
Interest income	567,356	395,644	30,275	24,117
Foreign exchange, net	(18,509)	(658,614)	(886)	(32,521)
(Increase) Decrease in customers and other accounts receivable	(20,780)	(1,315,367)	(2,498)	(79,612)
(Increase) decrease in inventories	(112,805)	(370,721)	(6,202)	(21,923)
Increase (decrease) in suppliers and other accounts payable	973,892	389,818	47,315	13,464
Income tax paid	(202,490)	(241,794)	(10,676)	(14,539)
Other operating expenses	90,057	(63,191)	4,756	(3,752)
Cash flows from operating activities	3,797,435	1,820,221	196,742	101,171
CASH FLOW FROM INVESTING ACTIVITIES				
Bussiness acquisitions, net of cash acquired	30,314	(1,271,622)	1,586	(78,220)
Interest received	21,795	11,290	1,162	689
Acquisition of intangible assets	(6,402)	(12,508)	(336)	(799)
Acquisition of property, plant and equipment	(1,418,893)	(803,777)	(75,548)	(48,918)
Sale of property, plant and equipment	11,154	977	594	54
Cash flows from investing activities	(1,362,032)	(2,075,640)	(72,542)	(127,194)
CASH FLOW FROM FINANCING ACTIVITIES				
Proceeds from loans and debt	57,022	1,414,469	3,069	86,669
Payments of loans and debt	(200,799)	(1,233,116)	(10,757)	(73,627)
Interest paid	(290,281)	(328,260)	(15,321)	(19,872)
Dividends paid to owners	0	0	0	0
Cash flows from investing activities	(434,059)	(146,908)	(23,010)	(6,830)
Net increase (decrease) in cash and cash equivalents	2,001,344	(402,327)	101,191	(32,853)
Exchange gains (losses) in cash and cash equivalents	388,108	256,082	7,623	(10,315)
Cash and cash equivalents at the beginning of the period	8,592,637	6,357,362	454,365	408,371
Cash and cash equivalents at the end of the period	10,982,089	6,211,118	563,178	365,203

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